



NORTHS SENIORS & JUNIORS – AMALGAMATION July - 2024





AGENDA



1. Background
2. Rationale
3. Form & Process
4. New Rules
5. Interim Committee
6. Organisation Structure
7. Strategic Direction
8. Financials
9. Next Steps

Background

- November 2023 sub-committee formed of Junior and Senior committee members
- Commenced process to explore a merger
- Engaged with QRU and their legal advisor and other clubs to understand past experience and process
- Considered the why, the benefits and the logistics
- Developed a proposed approach and model and presented this to both committees in June 2024
- Committees endorsed the model and now we are engaging with members
- Final step a vote

Rationale

Combine for Growth – win off the field  win on the field

- Permanent Alignment – connection of members, community & stakeholders
- Rugby pathways:
 - strengthen the bridge from juniors to colts to seniors
 - players , coaches and administrators
- Operational efficiencies
 - Field & clubhouse usage
 - Canteen / Merchandise
 - Sponsorship engagement, procuring and servicing
 - Administration
- Shared resources and costs
 - GM & DOR to extend and support the whole club
 - Employees – potential to restructure existing roles to support overall club
 - Clubhouse and Facilities use and costs
- Sponsorship opportunities
- Grant funding including site redevelopment

Form & Process

- Maintain existing Incorporated Association entity structure
- Determine name of the new association – “North Brisbane Rugby Club Inc”
- Determine new rules
- Determine interim committee
- Call EGM’s and hold a member vote
- 75% of attendees must vote in favor to pass
- Lodge a Form 5 with Office of Fair Trading
- If required by OFT – write to all creditors to inform of amalgamation
- OFT registers new association
- Other issues:
 - BCC Lease
 - QRU Membership

New Rules

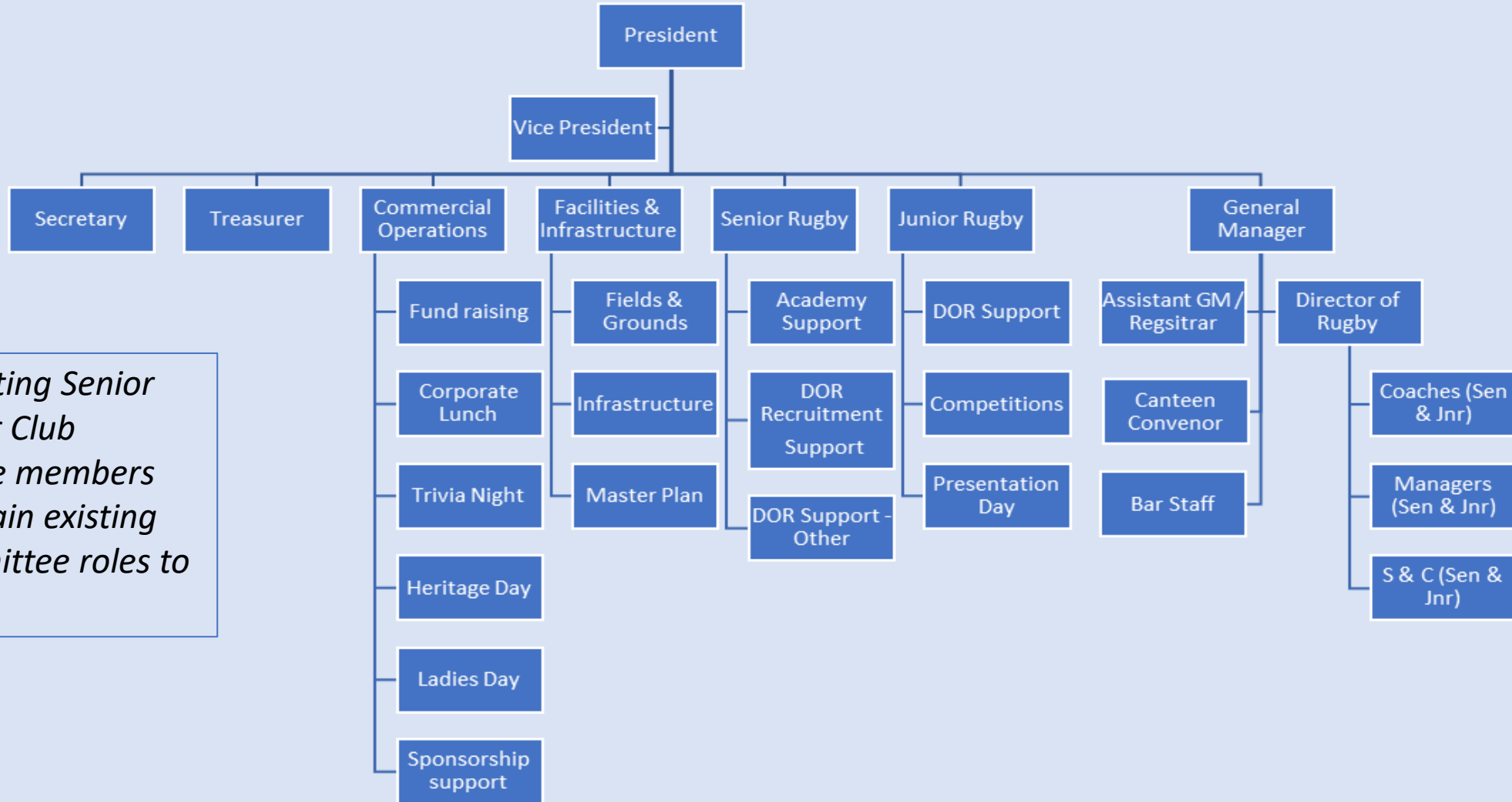
- To be drafted so as to be consistent with both current and senior and junior constitutions and compliant with model rules
- Proposed amendments compared to existing rules, to include
 - Definitions to be added
 - Relaxation of membership to encourage greater participation
 - Foundation memberships extended on merger at \$1000 per person
 - Management committee
 - Reduce number
 - Adjust tenure (1 year with 1/3 retiring each year minimum to promote rotation)
 - 2 senior reps and 2 junior parent reps
 - Sub-committees
 - Senior Rugby
 - Junior Rugby
 - Commercial Operations
 - Facilities and Infrastructure
 - Section dealing with small / medium / large corporations
 - Norths Foundation to be recognized and governance to be clarified

Interim Committee

- To the AGM
- Retention of operational knowledge for key roles to facilitate transition
- Skills based
- To ensure gender diversity
- Balanced representation seniors and juniors

Name	Role	Name	Role
Shaun McKinnon	President	Ash Nelson	Chair – Senior Rugby Sub-Committee
Brec Fenton	Vice President	Rob Sullivan	Chair – Junior Rugby Sub-Committee
Derek Parker	Secretary	Dave Heaton	Chair – Facilities & Infrastructure Sub-Committee
Scott Mills	Treasurer	Shannah Thun	Committee member & Junior Rep
Matt Turner	Chair – Commercial Operations Sub-Committee	Rachel Watson	Committee member & Junior Rep

Organisational Structure



Note: Existing Senior and Junior Club committee members would retain existing sub-committee roles to next AGM

Strategic Direction

- Norths Seniors Strategic Plan (2022 –2026) to remain core of merged strategic plan
- Post merger – review by new committee to consider changes required due to merge

OUR PLAN FOR SUCCESS

PORTFOLIO	STRATEGIC GOAL
 GOVERNANCE & FINANCIAL MANAGEMENT	Long term sustainability through transparent and prudent financial management and robust governance
 RUGBY OPERATIONS	Development of a rugby program and structure that enables Norths to continuously compete for Premier Grade and Doherty Shield success through development of members' playing and coaching abilities with the aim to develop a player led culture
 RUGBY PATHWAYS & DEVELOPMENT	Develop a strong rugby pathway for local juniors and senior players to play at the highest level
 COMMERCIAL OPERATIONS	Modernise commercial operations and seek opportunities to grow and diversify revenue streams
 FACILITIES	Develop high quality facilities that support men's and women's senior and junior rugby, enhance commercial opportunities and engage and support the local community
 MARKETING & BRAND DEVELOPMENT	Enhance brand identity and improve member communication and engagement
 STAKEHOLDER & COMMUNITY ENGAGEMENT	Provision of an all-inclusive, professional culture, that provides lasting community value

Financials

- Summary of historical financials

	Norths Seniors		Norths Juniors	
	2023 (audited)	2024 (YTD)	2023 (audited)	2024 (YTD)
Turnover	\$943,146	\$593,420	\$251,607	\$209,450
Net Profit (Loss)	\$107,085	\$54,384	\$22,774	\$41,116
Net Cash Impact	\$13,994	(\$37,067)	n/a	n/a
Cash at Bank	\$260,223	\$268,108	\$76,355	\$103,716
Net Assets	\$243,059	\$297,443	\$77,370	\$128,206



Next Steps



- Feedback today
- Move to a vote of both clubs



Questions



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